

# EFFECTIVE SUPPLIER QUALITY SURVEILLANCE (SQS)

Implementing programs on  
complex capital projects



**“Proper planning prevents poor performance.”**

STEPHEN KEAGUE



# WHAT IS SQS?

It is *Supplier Quality Surveillance*.

SQS programs selectively audit, evaluate, inspect, observe, and review systems, including engineering and procurement, fabrication, manufacturing, and quality management systems.

SQS provides a risk management, rather than a quality management function (i.e., it is not an ISO 9000 program).



# WHY ARE SQS PROGRAMS NEEDED?

**“Projects almost always cost more and take longer than expected.”** (PwC, 2014).

An SQS program is the critical prevention needed to mitigate project risks. Specifically, prevention of risks that have cost overruns, frustration, rework, schedule delays, and waste.





## **SQS PROGRAMS FOCUS ON REDUCING THE FREQUENCY AND MAGNITUDE OF DELIVERY ISSUES.**

**When deliverables are incomplete, incorrect, or late – they frustrate the team, impact schedules, waste money, and cause rework and waste.**

These issues occur because of:

- Inadequate planning and risk management
- Late problem identification, problematic processes, and a lack of processes
- Miscommunication and misunderstanding
- Reliance on assumed understanding and tribal knowledge

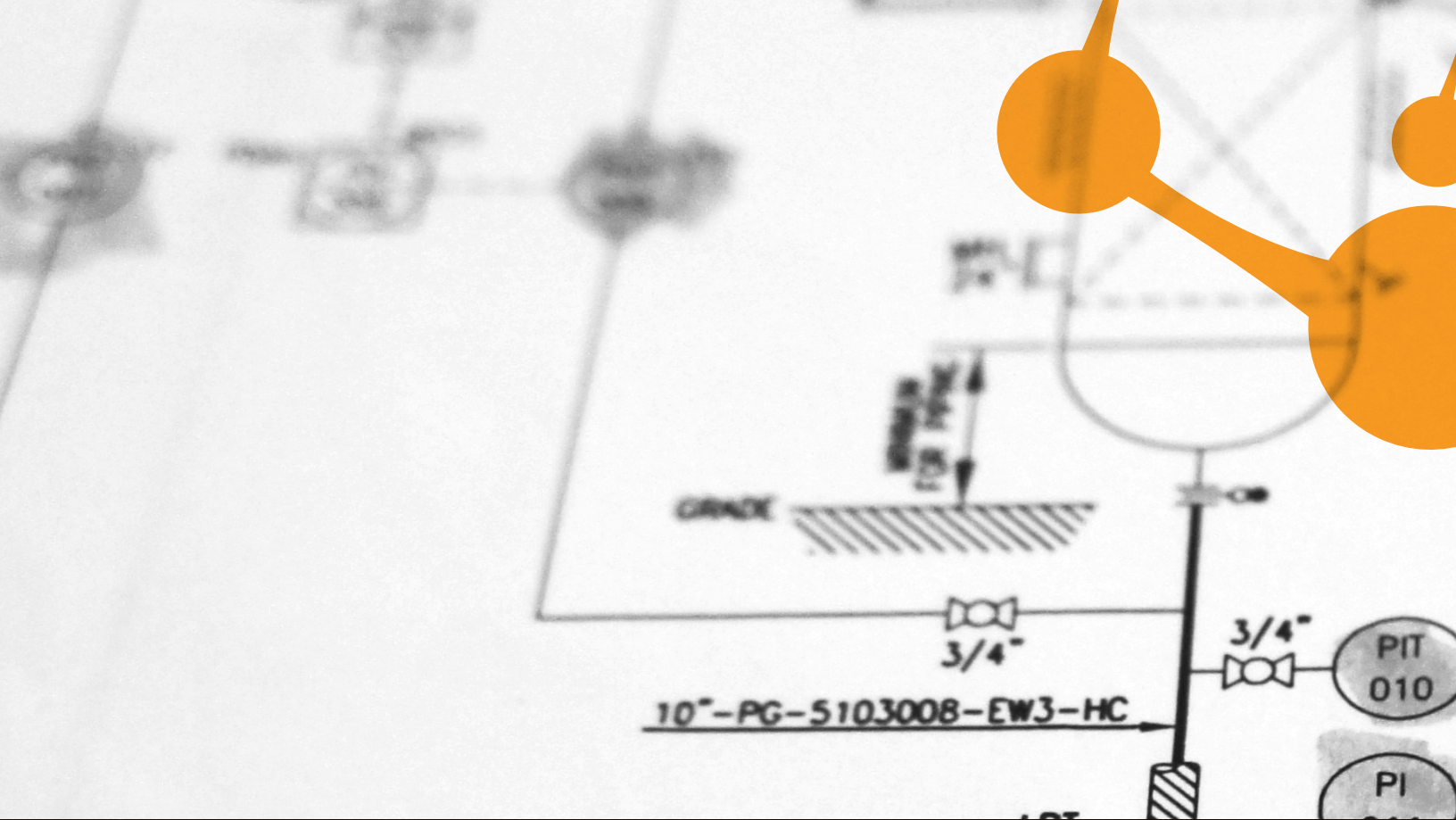




# **PROJECTS STRUGGLE DESPITE THEIR SQS PROGRAMS BECAUSE SYSTEMS:**

- Are not considered during project planning
- Are not integrated with engineering
- Fail to address the root causes of negative outcomes
- Get inadequate consideration by project management

**To be effective, SQS activities must start at the outset of a project – in the planning and detailed engineering phases.**



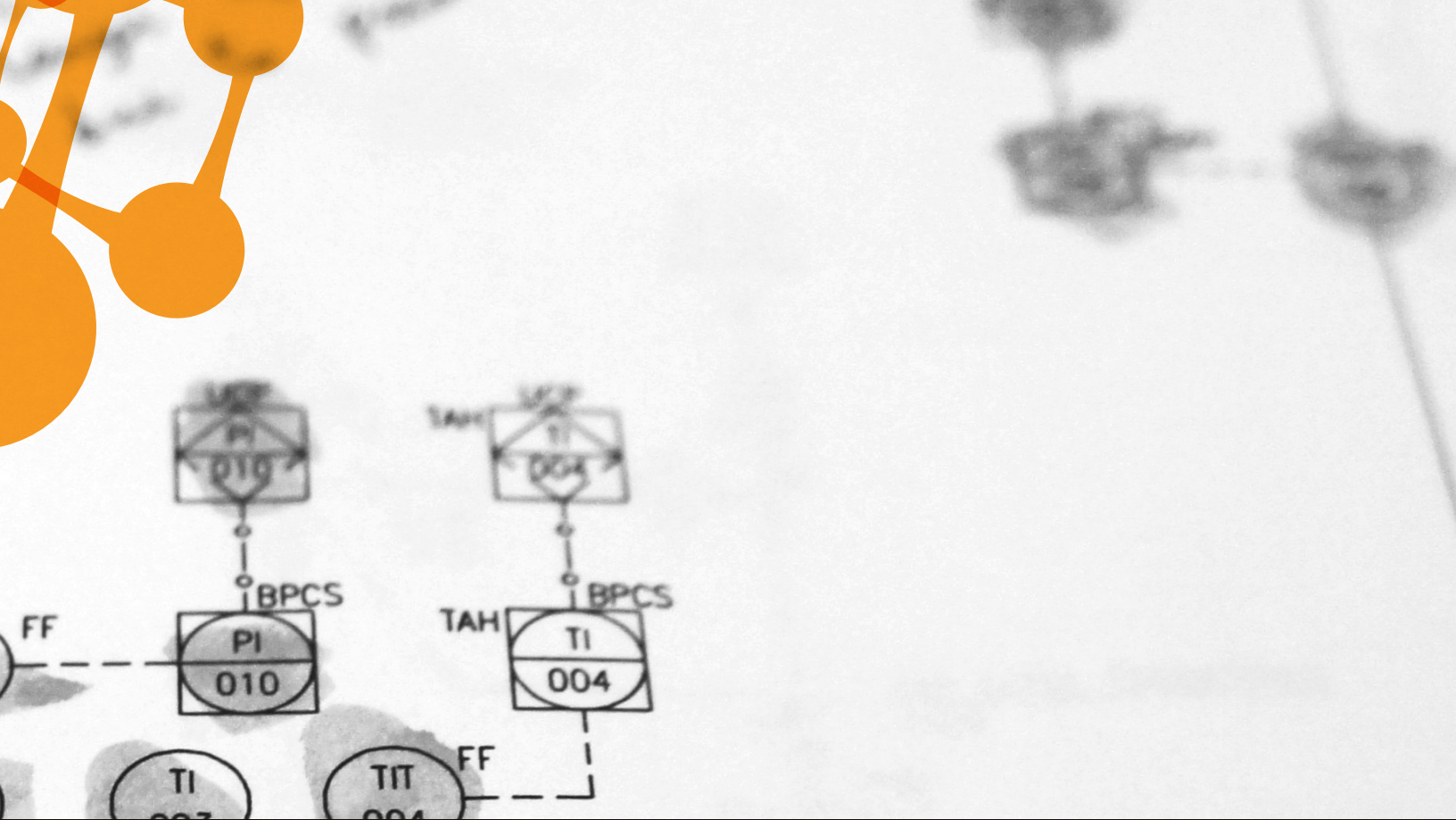
# SQS PROGRAMS STRUGGLE WHEN

## PROGRAMS ARE:

- Developed during project execution
- Generic or re-purposed inappropriately
- Inadequately funded and resourced

## PROJECTS ARE:

- Complex and dynamic
- Reliant on experienced personnel and tribal knowledge



# EFFECTIVE SQS PROGRAMS:

- Address root causes from the outset
- Avoid issues and non-conformances, or achieve timely resolutions
- Create realistic budgets that balance returns and risks
- Ensure deliverables are complete, correct, and on-time
- Establish a project glossary for effective communication
- Foster effective communication, teamwork, and understanding
- Start during project planning and detailed engineering and extend to project completion



A hand-drawn background featuring a wooden surface, a ruler, and two markers. The ruler is labeled 'KT PROJECT' and 'STAINLESS STEEL'. The markers are one white and one grey. A hand is holding a white marker, ready to draw.

# HOW DOES KT PROJECT **HELP?**

**KT Project guides the creation, development, and implementation of SQS programs.**

KT Project will:

1. Interview personnel, and review and analyze existing SQS resources
2. Provide an appropriate, comprehensive project or corporate glossary
3. Prepare a *draft SQS program* for review
4. Collaborate with project personnel to develop an effective SQS program
5. Prepare the *final SQS program*, acquire approvals, and support implementation

**KT Project does not provide SQS coordination or inspection services.**





## **WHEN SHOULD YOU WORK WITH KT PROJECT?**

When you want to keep your projects on-budget and on-time!

### **KT Project *is* a great fit when projects:**

- Are new or sizeable
- Engage diverse teams
- Have tight budgets, timelines, or both
- Lack adequate SQS resources
- Lack experienced personnel
- Struggle with cost and schedule over-runs

### **KT PROJECT IS NOT A GREAT FIT WHEN PROJECTS:**

- Are simple or small
- Can rely on cohesive and established teams
- Have an effective SQS program in place
- Have experienced personnel
- Have minimal risk of budget or schedule over-runs



# WHO IS KT PROJECT?

**KT PROJECT IS A KNOWLEDGE TRANSFER COMPANY.**

We help complex capital projects in the energy and other industries implement best practices for knowledge transfer and project communication.

To learn more or discuss your project, contact us today.

**Email:** [info@ktproject.ca](mailto:info@ktproject.ca)

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**Web:** [ktproject.ca](http://ktproject.ca)

**Let the KT Project help you connect the dots.**

